



# STEELORBIS FALL 2022 CONFERENCE & 87<sup>th</sup> IREPAS MEETING

9-11 October, 2022

**Monaco**

Fairmont Monte Carlo





## Some of the participants at previous SteelOrbis & IREPAS Conferences

Acemar AG	Ezz Steel	Nucor Trading SA
Alex Stewart International Corporation	Ferriera Valsabbia SPA	Oyak Maden Metalurji Grubu
Alfa Acciai SpA	Gerdau	Posco International Corporation
Almet Holding CJSC	Groupecomet	Promet Steel JSC
Al-Rajhi Steel Industries	HABAS A.S.	Qatar Steel
America Steel Trade Corporation	Hangzhou CIEC Group Co., Ltd	SABIC
American Iron & Metal Company Inc.	Hellenic Halyvourgia SA	Salzgitter Mannesmann International GmbH
ArcelorMittal	H.J. Hansen Recycling	Samsung C&T Corporation
Bastug Metalurji	ICDAS A.S.	Seba International Inc.
Belgian Scrap Terminal NV	Izmir Demir Celik Sanayi (IDC)	Sidenor Steel Industry S.A.
Borusan Mannesmann	JSC Moldova Steel Works	Sims Metal Management
Byelorussian Steel Works	Kardemir Celik Sanayi A.S	Steelforce NV
Celsa Group	Kibar Dis Ticaret A.S.	Stemcor
Colakoglu Metalurji A.S.	Kocaer Haddecilik	Stena Metal International AB
Conares	Koc Metalurji A.S.	Tata Steel Ticaret A.S.
CORBUS	Kroman Celik San. A.S.	The David J. Joseph Company
Duferco	Macsteel International Trading	Tosyali
Ekinciler Iron and Steel Industries Inc.	Manuchar Steel NV	TSR Recycling GmbH & Co. KG
El Marakby Steel	Mazza Iron & Steel, LLC	Union Rebar Factory
Emirates Steel Industries	MEGASA	United Steel Industrial Co. K.S.C.C (Kuwait Steel)
European Metal Recycling	Metinvest Holding	Yesilyurt DC
EVRAZ East Metals	NLMK Trading	Yucel Group



**CLICK FOR THE CURRENT ATTENDEE LIST**

At the previous SteelOrbis and IREPAS Conference last spring, there were 191 producer representatives from 60 different companies among the record high **766 registered delegates from a total of 59 different countries.** There were also 105 registrations representing 51 different raw material suppliers.

**Check out what our sponsors and attendees said**



*It was a very nice gathering after a two-year break, attracting many participants. We would like to thank the SteelOrbis team for the effort they made. We wish to have many more such gatherings together.*

**İÇDAŞ**

*We would like to thank you for organizing the SteelOrbis Spring 2022 Conference & 86th IREPAS Meeting in Istanbul after the pandemic. We were happy to support this long steel conference once again, which we have been supporting for a long time now. The ambiance at the venue and the enlightening presentations of the international speakers were perfect. Congratulations to the SteelOrbis team!*

**Şükrü Çelik, Belgian Scrap Terminal NV**

*We saw at first hand that the IREPAS meeting, which was held in person after a long break due to the Covid-19 pandemic, was deeply missed. We are delighted that we could come together with many suppliers, customers and, more importantly, friends thanks to this beautiful gathering. It was an honor to promote our company by sponsoring such a distinguished event and to attend the very useful and informative sessions. We would like to thank the SteelOrbis team who put in a great effort to make all this come true.*

**Kocaer Çelik Sanayi ve Ticaret A.Ş**

*The conference was very useful. We had the chance to meet scrap suppliers and our export team held meetings with customers. It was a very good experience for us. The venue and the organization were very successful as well. The location and the food were great.*

**Onur Hekimoğlu, Kardemir Çelik Sanayi A.Ş**

*It was a spectacular event! The SteelOrbis team made us feel at home. It was a well-organized conference, which is the top choice of everyone worldwide. It really is the number one gathering for long steel.*

**Hüseyin Ocakçı, CIEC**

*After several successful online IREPAS conferences, the SteelOrbis team made a great effort to achieve this resumption of physical meetings. As always, the scope of the conference was very satisfying. We had very informative presentations by a number of speakers. The conference created a lot of new networking opportunities as well. The venue was just beside the Bosphorus, with excellent service and food. Unlike some ballrooms, the sound system was not foggy, but very clear. All in all, we have all missed meeting up with market participants and with the SteelOrbis team, who have successfully brought back the legendary IREPAS physical meetings!*

**Halil Kurddan, Aceminor Trading**



*It always brings wonderful opportunities when market players get together under any platform. The online conferences proved to be lifesaving during the days of lockdowns. We were able to hear and witness what others were going through, which reminded all of us that we were not the only ones having difficulties, and this gave us strength and hope. In the case of the 86th IREPAS Istanbul conference, it was the best of both worlds, having everyone together in person! It was a greatly missed event, and has set the standards high again for future gatherings. I am positive that each and every attendee learned a lot from this event, whether from the presentations of the excellent speakers or the meetings with missed business partners and with prospective customers. Last but not least, the cocktails and gala dinners are always full of surprises.*

**Emin Öznamlılar, Akın Haddecilik**

*Congrats to the SteelOrbis team for a well-organized event and the warm atmosphere created for the guests at the SteelOrbis Spring 2022 Conference & 86th IREPAS Meeting. Needless to say, it was an innovative meeting where the participants obtained excellent information to shed light on their future planning. We are very pleased to have attended such a beautiful event. We would like to extend our thanks to the SteelOrbis team for their great efforts.*

**Erkan Saraç, ArcelorMittal**

*On behalf of Duferco Celik and Duferco SA, we would like to thank the SteelOrbis team for organizing the IREPAS meeting - which was a very successful in-person event after the long break caused by the pandemic. The IREPAS Conference created good networking and business opportunities for steel and raw material traders and suppliers. Having in-person meetings with our customers and partners at such a professionally organized event was a great opportunity for our team. The Duferco team enjoyed participating in such a fruitful conference and we are already looking forward to the future events.*

**Mustafa Bayram, Duferco Celik and Duferco SA**

*Being the first face-to-face conference after the Covid-19 pandemic, the SteelOrbis Spring 2022 Conference & 86th IREPAS Meeting held in Istanbul on May 29-31 continued to be the event that gathers all players in the steel industry together, and with a record participation this time. The topics discussed at the conference by the international speakers were highly interesting and enlightening, answering the questions we had in our minds. We would like to thank the SteelOrbis team for this great conference.*

**Emre Acar, Mescier Demir Çelik San. ve Tic. Aş**

*On behalf of my company and colleagues, I would like to thank the SteelOrbis team, which once again prepared a very successful event for the 86th SteelOrbis Conference & IREPAS Meeting held in Istanbul. The IREPAS meeting provided huge networking and business opportunities for every attendee. Being together face to face once again with various attendees from the steel and raw material segments - courtesy of the SteelOrbis team after the long break caused by Covid-19 - turned out to be a lively, active and successful event for all. I was very happy to join this conference and I am looking forward to the next one.*

**Şengül Şahinel, Metacore Dış Tic. Ltd. Şti**

*Congratulations to the whole SteelOrbis team for the perfect organization of the IREPAS conference. We had a good time and the venue was wonderful!*

**Sorin Bocance, REMATINVEST**

# Join the gathering of the world long steel market in Monte Carlo!

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We are excited to announce that the second SteelOrbis & IREPAS Conference of 2022 will continue in the traditional **in-person format**, being held this time in Monte Carlo!

The conference will be held at **Fairmont Monte Carlo on October 9-11** with many in-person networking opportunities as always.

While gathering its members and participants together at **the world's number one event for long steel products**, SteelOrbis and IREPAS Conference will also offer you the opportunity to listen to informative presentations about the latest developments in all the major steel markets!

## ? Here's what you will find at this in-person conference

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- ✓ You will acquire a better understanding of the global market situation before planning your strategy and will gain an accurate picture of supply and demand and steel price levels.
- ✓ You will have the opportunity to hear the plans of major producers and traders.
- ✓ You will be able to listen to the latest global economic issues as discussed by economists.
- ✓ You will have the chance to interact and create new business partnerships with the world's major long steel producers, traders and raw material suppliers.

## ? Who attends

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- ✓ Steel producers
- ✓ Raw material suppliers
- ✓ Traders
- ✓ End-users
- ✓ Plant / equipment companies
- ✓ Logistics companies
- ✓ Finance companies
- ✓ Technology and machinery companies



## Speakers at the conference

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**Alexander Gordienko**  
*Export Director*  
**Celsa Group**



**Alessandro Sciamarelli**  
*Director of Economic Studies and  
Market Analysis*  
**European Steel Association (EUROFER)**



**João Paulo Fragoso**  
*Pig Iron Export Manager*  
**Kétron Ltda**



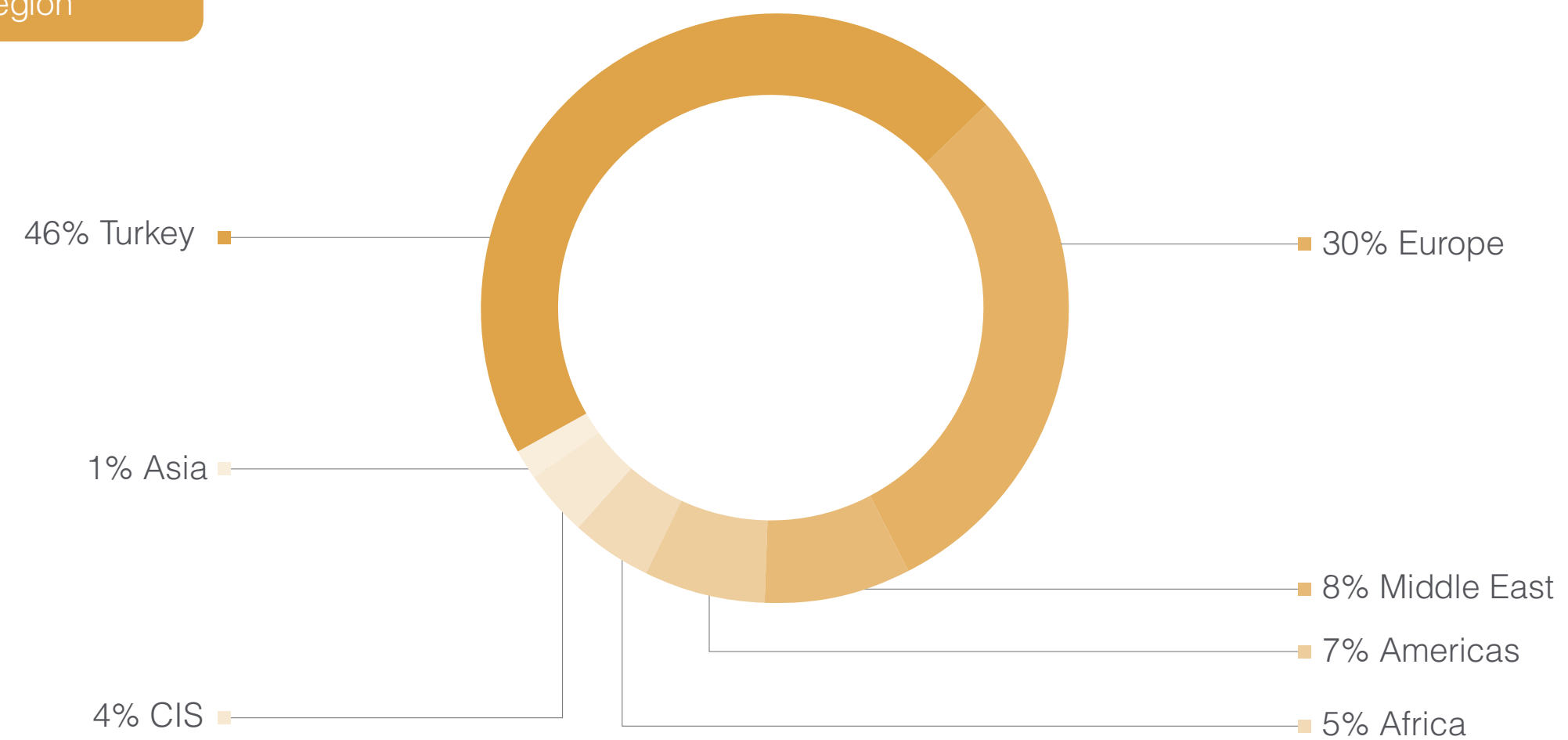
**CLICK FOR CONFERENCE AGENDA**



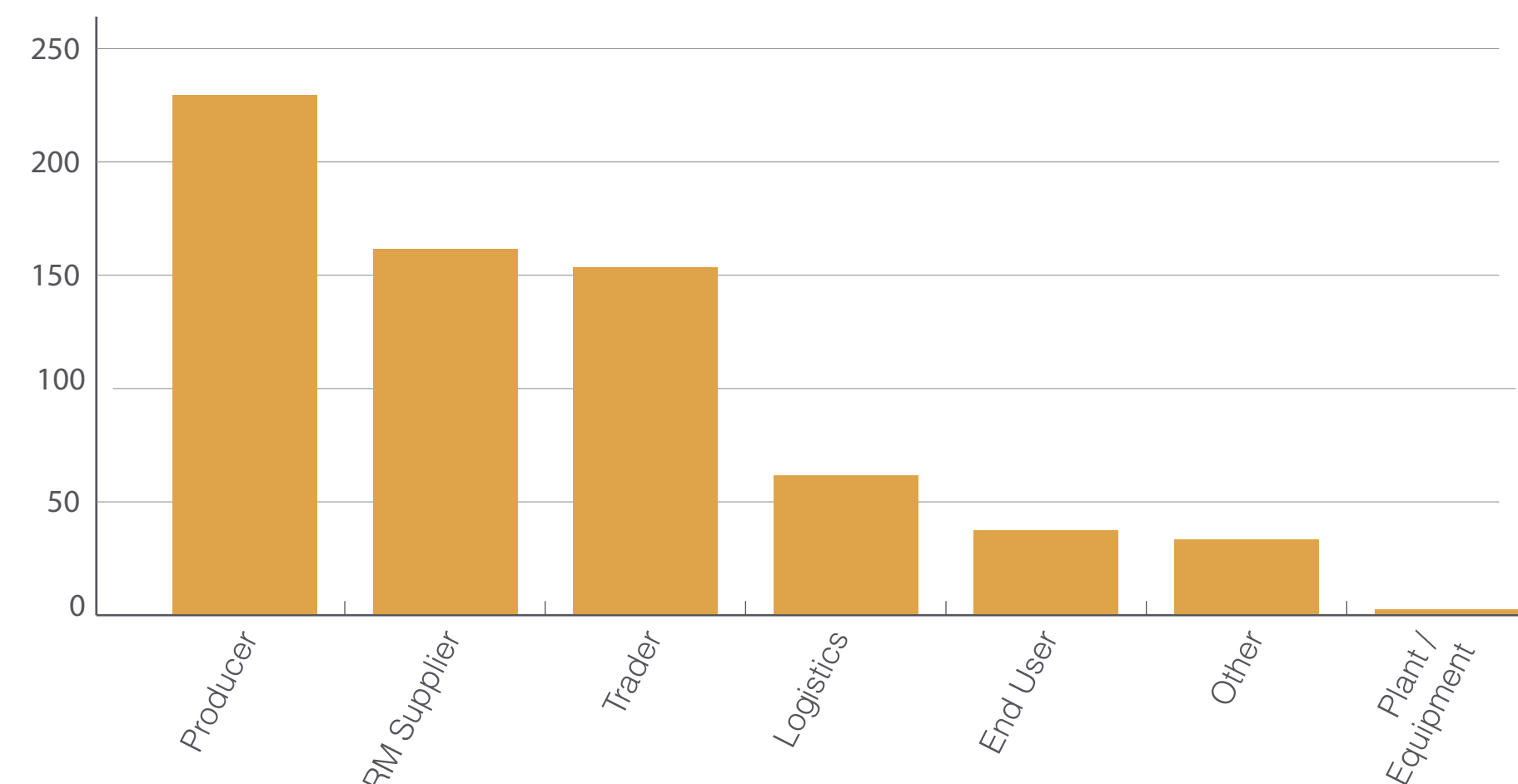


# Profile of Participants

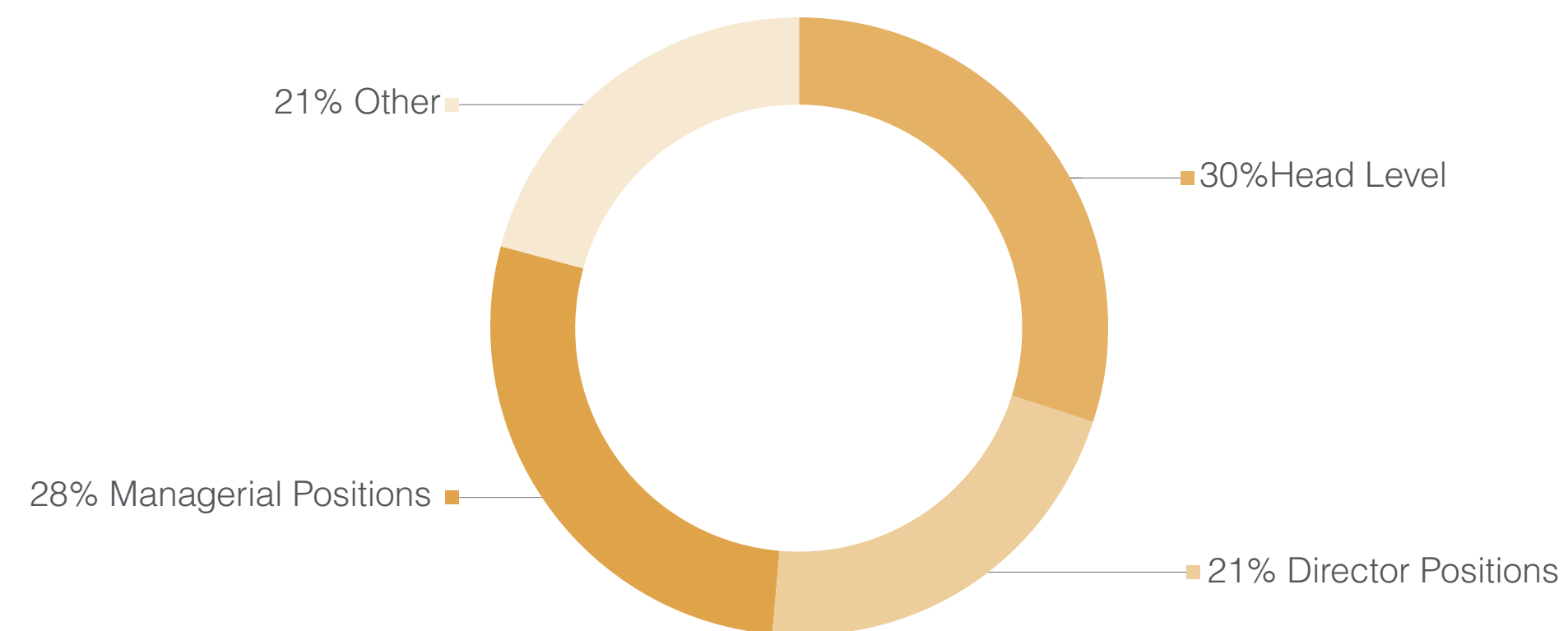
By Region



By Company



By Seniority



## Participation Fees

	Early Bird offer valid up to September 2	Standard Participation Fees
<b>1 Participant</b>	EUR 999	EUR 1,199
<b>2 - 4 Participants</b>	EUR 949	EUR 1,149
<b>5 and More Participants</b>	EUR 849	EUR 999

\* All rates are per participant. Please note that we should receive your payment **on or before September 2** to benefit you from the early bird discount.

### Cancellation Policy

- In order for your registration to be confirmed, your payment must be received. If a registered participant cannot attend the conference for any reason; another participant from the same company may take his place.
- Conference registrations cannot be cancelled except for force majeure, and no refund is possible for cancellation requests other than force majeure. Force majeure conditions may vary in line with the decisions taken by local governments.
- Participants who have paid but did not attend the conference except the situations stated above, will not be refunded.
- Conference registrations cannot be cancelled due to participants' travel-related problems, such as visas, passports, etc., which are not linked to SteelOrbis, and thus will not be refunded.
- If the conference is cancelled or relocated for any reason beyond SteelOrbis' control, SteelOrbis cannot be held responsible for any additional costs that may arise from this situation.

### How to register?



**CLICK FOR DETAILS AND ONLINE REGISTRATION**

E-mail : [events@steelorbis.com](mailto:events@steelorbis.com)



## Sponsorship

Are you interested in promoting your company to all attending steel executives?

Please contact us at [events@steelorbis.com](mailto:events@steelorbis.com) to discuss the most appropriate sponsorship package for your company's needs.

## Hotel Reservations



Accommodation for the conference must be reserved separately by the participants. For all of your accommodation questions and requests, please contact Plenus Tourism Agency:

**Seda Karatas**

E-mail: [seda.karatas@plenusdmc.com](mailto:seda.karatas@plenusdmc.com)

Tel: +90 (212) 283 01 04

Cep ve Whatsapp: +90 533 480 87 99